# IBM

## Exam 000-153

## System x Sales Specialist V6

**Version: 5.0**

**[ Total Questions:   39 ]**

**Question No : 1**

IBM is very focused on the software that runs our Systems (Systems Software).What IBM Systems Director module provides advanced management of a client's virtualized infrastructure?

**A.** Virtualization Machine Manager.
**B.** VMready
**C.** VMControl
**D.** Virtual Center

**Answer: C**

**Question No : 2**

What changed in the x86 technology that has made virtualization more of a requirement rather than just an option for our clients?

**A.** Most clients are looking at cloud infrastructures so the move to virtualized infrastructures is a
necessary first step.
**B.** Under utilized server proliferation with poor management options has forced our clients tovirtualizetheir environments.
**C.** Servers change to multiple cores, most applications can only use 1 or 2 four core processors led to aneed for virtualization.
**D.** Virtualization is helpful but not critical today in the x86 marketplace.

**Answer: C**

**Question No : 3**

The incredible growth in virtualization and the multi-core structure of the processors has created a need for a balanced system.Which of the following provides the greatest contribution to a balanced system?

**A.** More storage attached to the server for the larger data resources.
**B.** Faster I/O with better redundancy.
**C.** More memory to provide the data to the processors.
**D.** FCoE to solve the storage latency issue in the networking infrastructure.

**Answer: C**

## Question No : 4

A sales specialist is at an initial meeting with a client.Which of the following questions may help discover if the client is concerned about low server utilization?

**A.** Do you feel that you have the flexibility in your infrastructure so you can make changes quickly to metunexpected spikes in demand?
**B.** Are you finding that the costs of managing your server, storage and network infrastructure is increasingeach year?
**C.** Do you have most of your applications running on separate servers, and is this causing a lot of extrawork for your team to manage/maintain?
**D.** Do you find that you are exceeding your storage allocations for some of your applications?

**Answer: C**

## Question No : 5

Your customer is searching for a new small business tower server. The customer is on a tight budget but wants to have current technology, with two sockets at a modest price.Which high volume IBM tower server would you propose for this customer?

**A.** x3200 M3
**B.** x3690 X5
**C.** x3400 M3
**D.** x3500 M3

**Answer: C**

## Question No : 6

A customer is interested in a complete package of hardware and software with no single point of connection and no single point of failure to provide a flexible, scalable, virtualized environment. Which of the following technologies offers this?

**A.** Cluster 1350
**B.** eX5
**C.** CloudBurst 1.2