

**IBM 000-427**

**000-427 IBM System z Solution Sales V3**

# **Practice Test**

Version 1.1

**QUESTION NO: 1**

Which of the following is an IBM Reference Architecture?

- A. Business Continuity
- B. System z10 BC
- C. BRCS
- D. GDPS

**Answer: A**

**QUESTION NO: 2**

A university physics department issues a RFP for a large system for research purposes. The System z Sales Specialist has never met this group previously. Which of the following describes the likely financial justification process?

- A. The department will conduct a study of all the operating systems available
- B. The department will compare distributed, clustered, and centralized implementations and decide based on TCA
- C. The department will compare communication sub systems, and LAN topologies between all vendors
- D. The department will purchase a system to meet performance needs at the best price and consider the total cost of ownership

**Answer: B**

**QUESTION NO: 3**

When discussing the flexibility of System z family of servers with a prospective customer, which of the following is a key aspect?

- A. Binary compatibility between servers
- B. Hot pluggable processor and memory boards
- C. ConsistentCoD features with entire family
- D. Ability to interchange features between systems

**Answer: A**

**QUESTION NO: 4**

A z10 customer has just acquired another company and the CFO wants it assimilate the new IT operations. Which of the following is critical information in assessing this opportunity?

- A. Relative size, and skill of the both IT staffs
- B. Project budget
- C. system type, operating system and applications
- D. Five year combined IT plan

**Answer: C**

#### QUESTION NO: 5

A prospective retail customer has several underutilized servers and is considering options to consolidate. This business has twenty-five database servers and application servers, and a test and development environment. The main server is in the headquarters datacenter, the other servers are installed in remote regional offices. Which of the following certainly impacts the

financial justification for consolidating to a central z10?

- A. Reduced software licensing costs
- B. Reduction of headquarters data center floor space
- C. Increased performance of server workloads
- D. Simplified networking and systems administration

**Answer: D**

#### QUESTION NO: 6

A System z10 customer is evaluating z/OS capacity requirements. Which of the following IBM tools can perform capacity planning from customer SMF data?

- A. zPCR
- B. LSPR
- C. CP3000
- D. AD Tools

**Answer: C**

#### QUESTION NO: 7

Which of the following processors support operation in LPAR mode only?