

IBM 000-M197

IBM WebSphere Portal Family Sales Mastery Test v1

Version: 4.0

QUESTION NO: 1

Which statement is NOT true about IBM Learning Accelerator?

- A. It streamlines the management of training programs, resources, and courseware
- B. It empowers users to self-manage their own learning activities.
- C. It only supports mobile workers.
- D. It helps organizations operate more efficiently by meeting ongoing training requirements

Answer: C

Explanation:

QUESTION NO: 2

Which business factors currently have the greatest impact on customer technology purchase decisions?

- A. PDA proliferation; microprocessor manufacturing costs
- B. global economics; mobile workforce, access to right level of information
- C. aging workforce; CEO wage freezes
- D. immigration legislation: government focus on 'green technologies'

Answer: B

Explanation:

QUESTION NO: 3

Which statement is NOT true about WebSphere Everyplace Mobile Portal Enable?

- A. It is an additive offering that extends WebSphere Portal to a variety of mobile devices.
- B. It requires an existing WebSphere Portal (Server, Enable or Extend) implementation.
- C. It is ideal for customers who want to serve users through portal websites and mobile devices.
- D. it only works with WebSphere Portal Express.

Answer: D

Explanation:

QUESTION NO: 4

Which is NOT a benefit of Mashup Center?

- A. streamlines collaboration and communication among knowledge workers
- B. quickly uncovers new business insights by easily assembling information from multiple sources on the glass
- C. speeds development and reduces costs through reuse, and sharing
- D. empowers knowledge workers and web developers to rapidly create new web applications

Answer: A

Explanation:

QUESTION NO: 5

Which components make up the Lotus Forms offering?

- A. Portal Content Manager, and Domino
- B. Form Designer, Form Server, and Form Viewer
- C. Form Designer, Portal Server, and Adobe Reader
- D. Form, Workflow, and Repository

Answer: B

Explanation:

QUESTION NO: 6

Lotus Forms extends the leadership of IBM in eForms because of its exceptional ease of use, its optimization of business processes, and industrial strength _____.

- A. KPIs
- B. Security & Scalability
- C. tooling
- D. compression

Answer: B

Explanation:

QUESTION NO: 7