## IBM 000-M221

# Tivoli Automation Sales Mastery Test v3 Practice Test

**Version: 14.20** 



### **QUESTION NO: 1**

Tivoli Application Dependency DiscoveryManager(TADDM) is important because?

- **A.** Most large customers do notknow what they in their data center, or the relationships that exists between the configuration items deployed, and this can directly impact serviceavailability
- **B.** It is a good entry point and providers up-sellingopportunities to Tivolibusiness service management, CCMDB, Service Desk, and asset management
- **C.** It can discover servers, Oss, applications, virtual partitions, and network devices and map the relationshipsbetween them
- **D.** All of the above

Answer: D Explanation:

#### **QUESTION NO: 2**

The Tivoli Change and Configuration Management Database can be part of a larger customer solution, and bigger sales bigger sales opportunity for youbecause:

- A. It integrates with TivoliRelease Manager (TRPM) only
- B. It integrates with Tivoli Release Manager and Tivoli Request Manager only
- C. It integrates with Tivoli Asset Management for IT only
- **D.** It integrates with TivoliRelease Manager, Tivoli Service Request Manager, and Tivoli Management for IT

Answer: D Explanation:

#### **QUESTION NO: 3**

What is Business Services Management?

- **A.** A category of IT operations software that links business processes
- **B.** A category of IT operations software that links the availability and performance status of the underlying applications and IT infrastructureto business services that enable business processes
- C. A category of financial operations software that the cost of various business services
- **D.** A category of operations that links how business entities work together

Answer: B