

IBM 000-M234

M234 IBM Netezza Sales Mastery Test v1

Version: 5.0



QUESTION NO: 1

Which of these are NOT a good fit for IBM Netezza?

- A. Highly transactional workloads.
- **B.** Large amounts of data and expected rapid growth.
- **C.** The need to bring new analytic applications online.
- D. Complex ad hoc analytics.

Answer: A Explanation:

QUESTION NO: 2

Which of the following results in IBM Netezza reducing the overall costs of comparable data warehousing systems?

- **A.** The simplicity of the IBM Netezza appliance approach reduces implementation costs.
- **B.** The lack of tuning and configuration required reduces the need for Database Administration (DBA) and System Administration resources.
- **C.** The combination of software, server and storage all within the single appliance reduces infrastructure costs.
- **D.** All of the above.

Answer: C

Explanation: http://www-05.ibm.com/il/software/netezza/pdfs/IBM_Netezza_1000_USEN-1.pdf (page 1, second paragraph)

QUESTION NO: 3

Which of the following "S" words best capture the IBM Netezza customer value proposition?

- A. Speed
- **B.** Simplicity
- C. Scalability
- **D.** All of the above.