IBM

Exam 00M-237

IBM B2B Integration-Network-Managed File Transfer Sales Mastery Test v1

Version: 6.7

[Total Questions: 60]

Question No : 1

What are the visibility and control characteristics of IBM Sterling B2B Integrator?

A. SQL queries are used to directly access the message database.
B. Long term storage and archiving.
C. Configurable dashboards, EDI / B2B tracking and reporting.
D. Links directly to IBM WebSphere Business Monitor.

Answer: C

Reference:http://public.dhe.ibm.com/common/ssi/ecm/en/zzs03017usen/ZZS03017USEN.
PDF(page 4)

Question No : 2

What are some tangible business benefits that customers achieve from using Sterling B2B Integrator?

A. Rapidly develop new sales channels.
B. Cut B2B development and implementation time by up to 75%.
C. Improve visibility of inventory and shipment status across the supply chain.
D. On board smaller partners at minimal cost.
E. All of the above.

Answer: C

Reference:http://www.google.com.pk/url?sa=t&rct=j&q=tangible%20business%20benefits
%20that%20customers%20achieve%20from%20using%20sterling%20b2b%20integrator&s
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z3Os_NsgbWrKSpDA&usg=AFQjCNFQyzUUXWWcJtvjUnTzktl_GlDoxA(page 3, third
column)

Question No : 3

What capabilities are required to optimize your dynamic business network?

A. B2B communications
B. Process automation
C. Community enablement
D. Visibility
E. All of the above.

Answer: E

Reference:http://www.redbooks.ibm.com/redpapers/pdfs/redp4723.pdf(Page5, 3rd bulleted point)

Question No : 4

In a customer success story, Kroger reports that they transfer over _____ of data per day using

IBM/Sterling managed file transfer solutions.

A. 500 GB
B. 1 TB
C. 5 TB
D. 10 TB

Answer: B

Question No : 5

Which of the following is NOT a "must have" capability for customers that are attempting to solve their data movement challenges?

A. Pass tougher security audits.
B. Double their transfer capacity without increasing staff.
C. Cut new connection cycle time in half.
D. Remove the FTP risk.
E. All are "must have" capabilities.

Answer: D

Question No : 6

The IBM Sterling Collaboration Network archives data for how long at no additional charge?

A. 3 days
B. 35 days
C. 45 days
D. 15 days

Answer: B

Reference:http://public.dhe.ibm.com/software/commerce/doc/saas/sb2bsvcs/SCNOverview Guide_Book.pdf8page 8, see data archival)

Question No : 7

What type of visibility is available in IBM Sterling B2B Integrator?

A. Configurable dashboards and reports.
B. Detailed visibility of end-to-end business processes.
C. EDI tracking.
D. All of the above.

Answer: B

Reference:http://www.redbooks.ibm.com/redpapers/pdfs/redp4723.pdf(page 5, third bulleted point)

Question No : 8

What is the strategic foundation platform for IBM's B2B software solutions?

A. Connect:Direct
B. WebSphere Transformation Extender
C. IBM Sterling B2B Integrator
D. IBM Sterling Collaboration Network

Answer: C
Reference:http://blogs.forrester.com/ken_vollmer/10-10-25-
ibm_doubles_down_on_b2b_integration

Question No : 9

What are the 3 primary types of data movement?

A. B2B, A2A, and Batch
B. Batch, B2B, and E-mail
C. Batch, B2B, and Unmanaged
D. B2B, E-mail, and FTP

Answer: C
Reference:http://www-01.ibm.com/software/commerce/managed-file-
transfer/products/data-movement/(second paragraph)

Question No : 10

All of the top_____ banks in the world depend upon IBM Sterling Managed File Transfer to secure their data movement.

A. 6
B. 10
C. 50
D. 100

Answer: A