

IBM 00M-604

IBM Government Industry Solutions Sales Mastery Test v1

Version: 4.0



QUESTION NO: 1

What tools are smart governments empowering staff and field workers with while safely securing physical environments?

- A. Video surveillance and mobile devices
- **B.** Transportation and communications
- C. Manpower surveillance and mobile devices
- **D.** Internet and mobile surveillance devices

Answer: C Explanation:

QUESTION NO: 2

What does a pre-integrated and pre-tested stack of software products address in each project or solution in the Government Framework?

- A. A set of products
- B. The pain points
- C. A set of standards
- **D.** A set of goals

Answer: A Explanation:

QUESTION NO: 3

What can the IBM Government Industry Framework foundation platform also be used for?

- A. Other objectives
- B. Other training programs
- C. Other industries
- D. None of the above

Answer: D Explanation: