

# IBM

## Exam 00M-624

**IBM Risk Analytics for Governance Risk and Compliance Sales  
Mastery Test v1**

Version: 6.0

**[ Total Questions: 24 ]**

**Question No : 1**

What is one of the most common issues to listen for from a client who would benefit from deploying IBM OpenPages GRC solution?

- A. The client is looking for an advanced calculation engine to calculate capital and market values.
- B. The organization is designed around a siloed approach, resulting in redundant data collection and an expensive model to maintain.
- C. Business users would like to be more proactive and look for trends in the business using predictive analytics.
- D. Report users require a XBRL format report to present to regulators.

**Answer: C**

**Question No : 2**

Analyst reports (Gartner and Forrester) have named IBM OpenPages as one of the leaders for enterprise Governance, Risk and Compliance platforms.

Who are three main competitors who have been identified by the analysts in this space?

- A. BWISE, Thomson Reuters, Oracle
- B. Oracle, Microsoft, SAP
- C. SAP, BWISE, HP
- D. Oracle, Archer, SAS

**Answer: A**

Reference: [http://www.citia.co.uk/content/files/magic-quadrant-for-enterprise-governance-risk-and-compliance-platforms-2012\\_70384698.pdf](http://www.citia.co.uk/content/files/magic-quadrant-for-enterprise-governance-risk-and-compliance-platforms-2012_70384698.pdf)(page 2, see figure 1)

**Question No : 3**

OpenPages PCM is a critical component of implementing an enterprise-wide governance and risk framework.