

**Cisco 646-364**

**Cisco Express Foundation for Account Managers**  
Version: 5.1

**Topic 1, Main Questions (62 Questions )****QUESTION NO: 1**

Cisco Catalyst 4500 Series switches are attractive to medium-size campuses with growth opportunities due to the switches enhanced security and which two other features? (Choose two)

- A. enhanced multilayer software image
- B. connectivity to multiple types of WAN connections
- C. Cisco Unified Communications Manager
- D. QoS for converged networks
- E. modular, customizable components

**Answer: D,E**

**Explanation:**

**QUESTION NO: 2**

Which companion switch is recommended to be installed with Cisco Smart Business Communications System?

- A. C2950
- B. C3750
- C. ESW 500
- D. SRW224G4}

**Answer: C**

**Explanation:**

**QUESTION NO: 3**

You are at a client site. It is a medium-sized business and needs a Cisco Catalyst switch that offers high availability and security. What type of Catalyst switches would you recommend?

- A. Catalyst 2960 Series
- B. Catalyst 3750 Series
- C. Catalyst 4900 Series
- D. Catalyst 6500 Series

**Answer: A**

**Explanation:**

**QUESTION NO: 4**

The Cisco Unified Wireless Network minimizes the TCO and maximizes wireless network uptime by optimizing which two deployment, management, and security features?

(Choose two)

- A. unified wireless and wired infrastructure for a single point of control for all WLAN traffic
- B. simplified management of central or remotely located access points
- C. extension features to wired network services, such as denial of service prevention and ACLs
- D. threat defense with a robust wired IDS

**Answer: A,B**

**Explanation:**

**QUESTION NO: 5**

What would you use to enforce security-policy compliance on all devices that seek to access the network?

- A. VLAN
- B. NAC
- C. EAP
- D. WLAN

**Answer: B**

**Explanation:**

**QUESTION NO: 6**

Which three business requirements development activities are performed in the prepare phase before creating a technology strategy? (Choose three)

- A. identifying and assessing customer business requirements
- B. documenting and categorizing customer business requirements in terms of performance, availability, capacity and security
- C. producing a documented technology strategy
- D. creating a bill of materials
- E. presenting documented business requirements to a customer and having the customer validate them
- F. completing a site survey

**Answer: A,B,E**

**Explanation:**

**QUESTION NO: 7**

The price of Cisco Small Business Pro Service is based on the complexity of the device that is being covered. How many different price points for these devices are available?

- A. 3
- B. 4
- C. 5
- D. 6

**Answer: B**

**Explanation:**

**QUESTION NO: 8**

Why can security on healthcare networks be an important issue for customers?

- A. offers a rapid return on investment.
- B. telecommuting
- C. multiple network connections
- D. legal mandates

**Answer: D**

**Explanation:**

**QUESTION NO: 9**

A new client of yours is experiencing a growth spurt. The client's IT staff is making network changes manually and, as a consequence, is extremely overworked. You suggest the client implement a network management system, citing which important business benefit?

- A. potential for outsourcing the IT staff
- B. provision of an out-of-band management architecture
- C. threat mitigation
- D. reduction in network downtime

**Answer: D**

**Explanation:**

**QUESTION NO: 10**

In which of these phases is a customer's current network infrastructure assessed?

- A. plan
- B. design
- C. implement
- D. prepare

**Answer: A**

**Explanation:**

**QUESTION NO: 11**

Which are three challenges and trends that are driving the need for technology in the retail market? (Choose three)

- A. intense competition that is driven by the increased number of discounters
- B. declining customer loyalty
- C. compensating for staff shortages
- D. changes in demographics
- E. high operating costs
- F. desire to offer Internet access in stores

**Answer: A,B,E**

**Explanation:**

**QUESTION NO: 12**

Which two ways does an integrated security solution reduce TCO? (Choose two)

- A. by enabling business to leverage investments in the network
- B. by spending less time addressing attacks
- C. by enforcing policy compliance
- D. through admission control

**Answer: A,D**

**Explanation:**

**QUESTION NO: 13**

Which of the following is less vulnerable to threats and attacks because it is not associated with one specific operating system?

- A. Cisco Voice and Video over VPN
- B. Cisco Secure Access Control Server
- C. Cisco NAC Appliance
- D. Cisco Threats Response

**Answer: B**

**Explanation:**

**QUESTION NO: 14**

In what way does Cisco SMARTnet help customers protect their network investments?

- A. allows them to acquire replacement hardware as needed instead of carrying it in inventory
- B. includes upgrade insurance
- C. includes Cisco Learning Credits for staff training
- D. provides them with trade-in incentives for their end-of-life products

**Answer: A**

**Explanation:**

**QUESTION NO: 15**

What is an ideal Cisco solution to protect a campus network and services from potential security breaches?

- A. Cisco Security Device Manager
- B. Cisco Security Agent
- C. Cisco VPN Client
- D. Cisco Intrusion Detection System

**Answer: B**

**Explanation:**

**QUESTION NO: 16**

Hacks and intrusions affect the economic performance of business immediately, in the short-term, and in the long-term. Which two of these are short-term economic impacts of a security breach?

(Choose two )

- A. loss of retail sales
- B. erosion of investor confidence
- C. disruption of business operation
- D. loss of suppliers or customers

**Answer: A,C**

**Explanation:**

#### QUESTION NO: 17

After a client has developed a security policy, what is recommended that they do next?

- A. monitor and respond
- B. analyze and improve
- C. secure the network
- D. test the system

**Answer: C**

**Explanation:**

#### QUESTION NO: 18

What are two security features of the Cisco Secure Router 500 Series? (Choose two)

- A. Cisco Intrusion Prevention System
- B. Cisco IOS Software Firewall
- C. Cisco IOS Easy VPN
- D. Cisco Unified Wireless Networking
- E. Cisco ASA Hardware Firewall

**Answer: A,B**

**Explanation:**

#### QUESTION NO: 19

What best describes the features of the Cisco 850 Series routers?

- A. integrates data, security, and wireless
- B. integrates data, security, wireless and application optimization

- C. integrates voice, data, security, wireless and application optimization
- D. integrates data and wireless

**Answer: A**

**Explanation:**

#### QUESTION NO: 20

Which two of these Cisco Catalyst switches are distribution-area switches? (Choose two.)

- A. Catalyst 2800/E Series
- B. Catalyst 3750 Series
- C. Catalyst 3900/E Series
- D. Catalyst 4500/E Series
- E. Catalyst 6500/E Series

**Answer: D,E**

**Explanation:**

#### QUESTION NO: 21

What voice endpoint is recommended for use with the Cisco Unified Communications 500 Series for small businesses?

- A. IP7961
- B. IP8961
- C. SPA504
- D. SPA9000

**Answer: C**

**Explanation:**

#### QUESTION NO: 22

Which two statement best describes the Cisco Unified Wireless Network? (Choose two)

- A. The Cisco Unified Wireless Network provides the framework to segregate wired and wireless networks to deliver the best security for companies that are deploying WLANs.
- B. The Cisco Unified Wireless Network provides the framework to integrate and extend wired and wireless networks to deliver the lowest-possible total cost of ownership for companies that are deploying WLANs

**C.** The Cisco Unified Wireless Network extends wireless awareness into important elements of the network infrastructure, providing the same level of security for WLANs that organizations have come to expect from their VPNs

**D.** The Cisco Unified Wireless Network extends wireless awareness into important elements of the network infrastructure, providing the same level of security, sociability, reliability, ease of deployment, and management for WLANs that organizations have come to expect from their wired LANs

**Answer: B,D**

**Explanation:**

### QUESTION NO: 23

Which two series of Cisco Catalyst switches, when placed in the distribution layer, effectively pass high amounts of network traffic between the core and access layers while aggregating access? (Choose two)

- A.** Cisco Catalyst 2800
- B.** Cisco Catalyst 3550
- C.** Cisco Catalyst 3750
- D.** Cisco Catalyst 4500
- E.** Cisco Catalyst 6500

**Answer: D,E**

**Explanation:**

### QUESTION NO: 24

What are three important security issues in any small, medium, or enterprise business organization? (Choose three)

- A.** rapid response time
- B.** head count
- C.** connectivity
- D.** security threats
- E.** reduced complexity
- F.** disaster recovery

**Answer: A,D,F**

**Explanation:**

### QUESTION NO: 25

Which three of the following are elements of the Cisco Unified Wireless Network?

(Choose three)

- A. Unified advanced service
- B. client devices
- C. Catalyst switches
- D. network management
- E. mesh access points
- F. VPN concentrator

**Answer: A,B,D**

**Explanation:**

#### QUESTION NO: 26

Which of these is the best definition of the Cisco Lifecycle Service approach?

- A. It defines the minimum set of services required to successfully deploy and operate a set of Cisco technologies
- B. It determines how best to price Cisco products
- C. It provides partners with a useful way to leverage Cisco resources
- D. It consists of these phase: plan, deploy, support, and troubleshoot

**Answer: A**

**Explanation:**

#### QUESTION NO: 27

Which series of Cisco routers is suitable for small businesses and for connecting small offices to enterprise networks?

- A. Cisco 800 Series routers
- B. Cisco 830 Series routers
- C. Cisco 1700 Series Modular Access Routers
- D. Cisco 3700 Series Modular Access Routers

**Answer: B**

**Explanation:** We don't believe that there is a 800 series router. The Cisco 1700 and 3700 routers are EOS. This link supports the Cisco 830 as the correct answer:

[http://www.cisco.com/en/US/prod/collateral/routers/ps380/ps4874/product\\_data\\_sheet09186a008](http://www.cisco.com/en/US/prod/collateral/routers/ps380/ps4874/product_data_sheet09186a008)