

# Cisco

## Exam 646-365

### Cisco Express Foundation for Account Managers (CXFA) Exam

Version: 8.0

[ Total Questions: 81 ]

**Question No : 1**

Which three statements accurately describe the evolution of the workplace and its impact on security? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

**Answer: A,B,E**

**Question No : 2**

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

**Answer: A,B,D**

**Question No : 3**

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

**Answer: A,C,E**

**Question No : 4**

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- B. How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- D. Which type of firewall should you deploy?

**Answer: B,C**

**Question No : 5**

Which statement does not correctly describe the impact of business video applications to the network?

- A. Video applications rapidly increase the traffic within the network.
- B. In order to ensure business quality video, video traffic needs to be prioritized.
- C. Various devices with different capabilities need to be able to join video conferences.
- D. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.

**Answer: D**

**Question No : 6**

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- A. TCO is reduced because employees use their privately owned devices.
- B. BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- C. BYOD adds the requirement to support multiple operating systems.
- D. Corporate users expect the same look and feel when using their own devices.

**Answer: B,C**

**Question No : 7**

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- B. change of competition
- C. change of application software version
- D. change of relative strengths
- E. migration of the enterprise network to IPv6
- F. migration to Cisco single-vendor networking solution

**Answer: A,B,D**

**Question No : 8**

Which of the following statements best describes the strategic importance of the network?

- A. The network is most important for internal applications.
- B. The network is most important for providing customers with access to company services.
- C. The network supports business processes by integrating people and devices with applications.
- D. The network integrates internal and external users and their devices.

**Answer: C**

**Question No : 9**

Which two statements describe the role of core technologies with regard to business processes? (Choose two.)

- A. An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- B. Operational agility is important for businesses today. A constant, stable core allows IT to focus on the rapidly changing applications.
- C. In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.
- D. Requirements to core technologies are rather static and are therefore independent of market changes.

**Answer: A,C**

**Question No : 10**

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

- A. Infrastructure and network services are the basis for user services.
- B. A Cisco Borderless Network is based on a common network infrastructure.
- C. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.
- D. A Cisco Borderless Network Architecture provides borderless network services.
- E. User services are not part of the Cisco Borderless Network Architecture.?

**Answer: A,B,D**

**Question No : 11**

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

- A. Cisco MediaNet Architecture
- B. Cisco Security Architecture
- C. Cisco TrustSec Architecture
- D. Cisco Collaboration Architecture

**Answer: B,D**

**Question No : 12**

What are the two business benefits of a BYOD solution? (Choose two.)

- A. reduced OpEx
- B. less IT effort to support and secure different devices
- C. less IT effort to support and secure different operating systems
- D. simplification of network and security complexity
- E. increased productivity using own devices

**Answer: A,E**

**Question No : 13**

Which statement is true regarding IPv6?

- A.** IPv6 support on network devices eliminates the need for additional security devices and applications in the network.
- B.** IPv6 is applicable in service provider networks but is an overhead item in smaller networks.
- C.** All devices currently support IPv6 and IPv4.
- D.** The Cisco Transformative Networking initiative provides an analysis of the network regarding the capabilities of devices to support IPv6.

**Answer: D**

**Question No : 14**

Which statement correctly describes the importance and role of business processes?

- A.** Business processes are built on company operations.
- B.** Operations and, consequently, business processes define the company strategy.
- C.** Changes in company strategy cause changes in business processes and, consequently, in operations.
- D.** Tasks in business processes require interaction of various users using the same type of device.

**Answer: C**

**Question No : 15**

Which three are the most important business-driven considerations regarding networking equipment? (Choose three.)

- A.** The network is a source of innovation and one of the most strategic assets.
- B.** You should accept that networking innovation has ended.
- C.** A next-generation network enables business benefits and customer engagement.