

Cisco 646-671

**Advanced Wireless LAN for Account Managers
(AWLANAM)
Version: 4.0**

QUESTION NO: 1

What is the best description of the Cisco Unified Wireless Network?

- A.** It uses a single network infrastructure for the transmission of data, voice, and video traffic, delivering the business benefits of a converged, wireless network to enterprise-level organizations.
- B.** It is a powerful solution for enterprises that want to combine the best elements of wireless and wired networking to deliver scalable, manageable, and secure wireless LANs with a low total cost of ownership.
- C.** It enables public sector agencies to deploy a secure, scalable, broadband network that integrates wired and wireless IP infrastructures, delivering network intelligence and applications for mobile users across a city.
- D.** It is the only unified wired and wireless solution for service providers in the industry. It is cost-effective and addresses the WLAN security, deployment, management, and control issues facing service providers at present.

Answer: B

Explanation:

QUESTION NO: 2

You have just been employed as a management consultant for the company improvement of corporate knowledge-management systems. In order to collect information from a large number of employees, you should be highly mobile within the enterprise. Before comparing the new data with the data hosted on the corporate servers, you should log in. Then, the network will recognize your consultant status and permit you to access appropriately. Which of the following can help you to achieve the goal successfully?

- A.** network admission control (NAC)
- B.** guest access
- C.** enhanced security
- D.** location-based services

Answer: B

Explanation:

QUESTION NO: 3

Which two of the following are primary benefits of voice-over-Wi-Fi services?

(Choose two.)

- A. reduced cellular phone costs
- B. a single profile across all network types
- C. increased employee productivity
- D. enhanced 911 services for tracking cellular users

Answer: A,C

Explanation:

QUESTION NO: 4

Which two are benefits of a wireless bridge? (Choose two.)

- A. allows multiple sites to share a single, high-speed network connection
- B. supports global radio-frequency standards without configuration requirements
- C. provides a cost-effective method to connect networks despite limited physical distances or barriers, such as across campus or over lakes
- D. offers faster data transfer speeds than a wired network

Answer: A,C

Explanation:

QUESTION NO: 5

You are meeting with a city manager of a small town who wants to introduce video surveillance as part of a public-safety initiative. Which of the following benefits is the most important to emphasize when describing the Cisco Outdoor Wireless Network solution?

- A. The Cisco Solution helps offer internet access to underserved populations to help limit or close the "Digital Divide".
- B. The Cisco solution allows city agencies to deliver reliable, performance-based services on a citywide wireless network, with centralized monitoring and management capability.
- C. The Cisco solution enables IP-based camera solutions to provide real-time situational awareness for law enforcement usage.
- D. The Cisco solution allows cities to extend services beyond a wired backbone to more remote areas of the city without the trouble and expense of laying cable underground.

Answer: C

Explanation:

QUESTION NO: 6

Which three of the following service components are included in the WLAN optimize phase?
(Choose three.)

- A. Change Management
- B. Operations Assessment
- C. Technology Assessment
- D. Security Assessment

Answer: B,C,D

Explanation:

QUESTION NO: 7

What should be emphasized in order to allay fears of inadequate privacy and loss of control among enterprise customers?

- A. mobility offered by Cisco WLAN solutions
- B. one-day installation with no monthly fees
- C. network access where laying cable is difficult or expensive
- D. 802.1x standards-based security

Answer: D

Explanation:

QUESTION NO: 8

The Cisco Lifecycle Services approach for wireless solutions provides a framework for which of the following opportunities?

- A. partners selecting the right products for their customers
- B. customers selecting the proper products for their network
- C. partners having a discussion with customers about the minimum service components needed to successfully deploy a wireless solution
- D. customers determining a competitor's strategy for adopting advanced technologies

Answer: C

Explanation:

QUESTION NO: 9

Which value proposition would best address the needs of an IT director at a manufacturing plant who is concerned about increasing productivity on the factory floor?

- A. Cisco Unified Wireless Network solutions make it easy to accommodate the wide range of client devices that are often used in manufacturing plants.
- B. Cisco WLANs help maintain an open infrastructure, enabling a network to develop with demand.
- C. Cisco WLANs reduce the costs that are associated with difficult-to-wire locations, for example, factory floors.
- D. Cisco WLANs reduce the need for paper-based processes, eliminate bottlenecks, and create greater opportunities for collaboration.

Answer: D

Explanation:

QUESTION NO: 10

Which of the following lists the six phases of the Cisco Lifecycle Services framework?

- A. Prepare, Plan, Design, Apply, Operate, and Manage
- B. Prepare, Plan, Create, Implement, Operate, and Improve
- C. Prepare, Plan, Design, Apply, Operate, and Implement
- D. Prepare, Plan, Design, Implement, Operate, and Optimize

Answer: D

Explanation:

QUESTION NO: 11

Which three of the following value propositions are most suited to wireless LAN enterprise solutions? (Choose three.)

- A. creation of a collaborative work environment
- B. security of a unified LAN solution
- C. minimal time to deployment
- D. time savings offered by mobility-services solutions

Answer: A,B,D

Explanation: