Cisco 646-976

646-976 Cisco Data Center Network Solutions Sales

Practice Test

Version 1.1

QUESTION NO: 1

Which product feature is a major selling point of the Cisco MDS 9000 Series SSM?

A. Serveless backups

B. Modular Cisco IOS Software

C. Product interoperability

D. Wide variety of add-on cards

Answer: A

QUESTION NO: 2

Which three improvements are benefits of the Cisco Intelligent information network? (Choose three.)

A. Decreased Cost

B. Reduced complexity

C. Automated resource allocation

D. Decreased integration effort

Answer: A,B,D

QUESTION NO: 3

Which budget area has been the traditional driving force in data center deployments?

A. Power and power backups

B. Capital Expenditures

C. Cooling

D. Operational Expenditures

Answer: B

QUESTION NO: 4

What is the primary reason for using optical networking in the data center?

A. Video Streaming and Video Conferencing

B. Backup Internet Connectivity

C. Business continuance

D. High-speed Internet Access

Answer: C

QUESTION NO: 5

Which groups in the data center are the chief drivers for goals such as productivity, agility and resilience?

A. Information security groups
B. Infrastructure groups
C. Networking groups
D. Business and architecture groups

Answer: D

QUESTION NO: 6

Which two components fall within the Cisco SONA framework application services? (Choose two.)

A. Application optimization
B. CiscoVFrame
C. Layer 0 infrastructure
D. Cisco AON Software
E. Application delivery

Answer: D,E

QUESTION NO: 7

What provides an end-to-end solution for data center technologies?

A. Service-Oriented Data Center
B. Server Load Balancing
C. IIN
D. Global Site selection

Answer: A

QUESTION NO: 8

Which storage technology groups arrays of disks to increase throughput, reliability or both?

A. iSCSI

B. RAID

C. Fibre Channel

D. SCSI

Answer: B

QUESTION NO: 9

Which technology allows for high availability and a modular application platform?

A. Optimization

B. NAM

C. SAN

D. Virtualization

Answer: D

QUESTION NO: 10

A particular data center consists of the following:

Routers

Nonmodular Cisco Catalyst switches

Cisco PIX Firewalls

Cisco CSS 11506 Content Services switches

Which two products will ease the introduction of a new application? (Choose two.)

A. Cisco MDS 9148 Multilayer switch

B. Cisco Application Control Engine

C. Cisco Wide Area Application Engine

D. Cisco ASA 5505 Adaptive Security Appliance

E. Cisco Application Velocity System

Answer: B,E

QUESTION NO: 11

Which statement is the key advantage of Cisco Catalyst blade switches?

A. They are a low-cost solution for switching a large number of servers

B. They are available for a large number of third-party vendor server chassis

C. They are the best switch choice for small to medium businesses

D. They improve security and manageability by extending the infrastructure to the network edge

Answer: D

QUESTION NO: 12

Which action would most easily and quickly reduce the overall load on the power grid?

A. Moving applications from standalone to low-utilization servers

B. Using power save settings on monitors and servers

C. Implementing data center consolidation

D. Reducing from a 24x7 schedule

Answer: C

QUESTION NO: 13

Which action would most easily and quickly reduce the overall load on the power grid?

A. Reducing from a 24x7 schedule

B. Moving applications from standalone to low-utilization servers

C. Using power save settings on monitors and servers

D. Implementing data center consolidation

Answer: D

QUESTION NO: 14

Which action will provide high availability and reliability in the data center?

A. Upgrading the switch uplinks toEthernetChannel

B. Upgrading to Cisco Catalyst 6500 Series Switches with ACE modules

C. Updating the spanning Tree protocol to IEEE 802.1X (express)

D. Updating the servers with addition NICs

Answer: B

QUESTION NO: 15

Which product virtualizes security within a server farm?

A. Cisco Catalyst 4198
B. Cisco MDS 9216
C. FWSM
D. Cisco ONS 15010

Answer: C

QUESTION NO: 16

Which combination of Cisco Data Center products will best achieve secure access for applications?

A. AVS, WAAS
B. SFS 7000, SFS 3000, Fabric Manager
C. ACE, FWSM,ANM
D. CiscoWorks, CSS, PIX

Answer: C

QUESTION NO: 17

Which combination of Cisco Data Center products will best achieve secure access for applications?

A. SFS 7000, SFS 3000, Fabric Manager
B. ACE, FWSM,ANM
C. AVS, WAAS
D. CiscoWorks, CSS, PIX

Answer: B

QUESTION NO: 18

Which two questions can be used to determine the time frame for deploying the initial data center upgrade? (Choose two.)

A. Where are the branch locations that would be affected by the data center upgrade?
B. Whenare new application rollouts planned?

C. Are there performance complaints from endusers

D. What is the budget for the data center upgrade?

Answer: B,C

QUESTION NO: 19

Which management tool automates application delivery modifications?

A. CiscoWorks

B. ANM

C. QPM

D. VPN Manager

Answer: B

QUESTION NO: 20

Testinsides.com carrier backup taps to the DR site for daily server updates. Which questions would you ask to determine ifSANTap would be a good addition? (Choose two.)

A. How many people are involved in maintaining the DR site, including data restoration?

B. Does Cisco Local Director provide the redundancy for server failover?

C. Is a list of equipment and software you use for the in-house IT group available?

D. Has frame relay already been implemented in the data center to provide automated server recovery?

E. Is the DR site ready to take over from the data center with minimal delay if needed?

Answer: A,C

QUESTION NO: 21

Which Cisco program expands on the normal product testing done by Cisco product development?

A. CiscoVFrame

B. Cisco Safe Harbor

C. Cisco SONA

D. Cisco SOA

E. Cisco Beyond

Answer: B

QUESTION NO: 22

The following configuration is requested by Testinsides.com:

Cisco Catalyst 6505 Switches

CSMs

Integrated discrete Cisco PIX Firewalls

Which two arguments will best upsell to a Cisco Catalyst 6509 Switch with ACE and FWSM? (Choose two.)

A. Race space, power and cooling reductions more than offset the increased hardware costs

B. A Catalyst 6509 solution positions the customer for service automation with CiscoVFrame

C. The ACE configuration process is more complex and richer than CSS configuration

D. Cisco PIX devices provide virtual firewall capability

Answer: A,B

QUESTION NO: 23

What is the most likely benefit from selecting high-performance switches with proper bandwidth scaling?

A. Keep existing servers

B. Lower the TCO

C. Provide sufficient bandwidth for up to 10 years

D. Eliminate the need forQoS on the switches

Answer: B

QUESTION NO: 24

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