Cisco

Exam 648-385

Cisco Express Foundation for Field Engineers

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[Total Questions: 86]

Topic break down

Topic	No. of Questions
Topic 1: Understand the commercial customers challenges and opportunities	**15**
Topic 2: Analyze the Cisco core product landscape	**41**
Topic 3: Analyze the Cisco network services offering	**21**
Topic 4: Analyze different scenarios to position Cisco core product portfolio with the customer	**9**

Topic 1, Understand the commercial customers challenges and opportunities

Question No : 1 - (Topic 1)

Which two of the following statements correctly describe architecture and design? (Choose two.)

A. The architecture shows building blocks and abstract capabilities of a system and the relationships between the individual components.
B. The design shows concrete products, expected performance, and scalability options of a solution.
C. The design is the basis for creating the architecture.
D. The architecture includes a description of the best possible solution.

Answer: A,B

Question No : 2 - (Topic 1)

Which two examples best describe the challenges that customers face in networks of today? (Choose two.)

A. How can we effectively support extensive collaboration requirements, including video?
B. How do we control energy consumption of devices that are owned by employees?
C. Which type of firewall should we deploy?
D. Do we need to invest in the BYOD solution?
E. How can we disable users from using their own devices?

Answer: A,D

Question No : 3 - (Topic 1)

Which two statements about CVD and SBA are true? (Choose two.)

A. SBA guides are available for enterprise deployments only.
B. CVD includes everything from rough designs to tested versions of software code.
C. Gold partners have access to a demo lab for each validated design.
D. CVD is technology-oriented, while SBA is market-and solution-oriented.

Answer: B,D

Question No : 4 - (Topic 1)

Which three features are provided by the Cisco AnyConnect client for Windows? (Choose three.)

A. SSL VPN
B. IPsec VPN
C. host intrusion prevention system
D. Cisco TelePresence
E. MACsec encryption
F. antivirus
G. Cisco Prime Security

Answer: A,B,E

Question No : 5 - (Topic 1)

Which two questions should you ask a customer, that best help you when assessing an organization's security needs? (Choose two.)

A. Are you exploring new cloud and BYOD business models?
B. Do you have any Cisco Nexus 7000 deployed in your network?
C. Are you using single-vendor security equipment?
D. Are you enforcing the same security policies consistently across your organization's network?
E. What are the operating hours of your security response team?

Answer: A,D

Question No : 6 - (Topic 1)

Which two statements correctly describe architecture and design? (Choose two.)

A. The architecture shows building blocks and abstract capabilities of a system and the relationships between the individual components.

B. The design is the basis for creating the architecture.

C. The architecture includes a description of the best possible solution.

D. The design shows concrete products, expected performance, and scalability options of a solution.

Answer: A,D

Question No : 7 - (Topic 1)

Which four features are provided by the Cisco AnyConnect client for Windows? (Choose four.)

A. SSL VPN

B. IPsec VPN

C. host intrusion prevention system

D. presence

E. MACsec encryption

F. antivirus

G. personal firewall

H. Cisco ScanSafe integration

Answer: A,B,E,H

Question No : 8 - (Topic 1)

Which two statements are true about CVD and SBA? (Choose two.)?

A. The SBA toolset includes Partner Enablement Assets and EcoPartner Guides.

B. SBA guides are available for enterprise deployments only.

C. CVDs are end-to-end designs which are well-tested and fully documented.

D. Gold partners have access to a demo lab for each validated design.

Answer: A,C

Question No : 9 - (Topic 1)

Which three are successful examples of strategic IT investments improving operational agility? (Choose three.)

A. Mobile email services
B. BYOD Cisco EnergyWise
C. Multivendor network solution
D. Collaboration solutions

Answer: A,B,D

Question No : 10 - (Topic 1)

Which three of the following are successful examples of strategic IT investments improving operational agility? (Choose three.)

A. A company offers mobile email to its employees, who can then react faster to requests.
B. A company implements collaboration solutions, which simplified information exchange.
C. A company changes its security strategy from "lock down" to "secure access from anywhere", so that users are "always-on" and can easily work remotely.
D. A company implements EnergyWise solutions, which drastically reduce energy costs.
E. A company provides support for a BYOD solution, which increases the investment and requires network upgrades, but provides limited improvements compared to a well-known remote access solution.

Answer: A,B,C

Question No : 11 - (Topic 1)

Which three major trends fuel the demand for routing and switching? (Choose three.)

A. Mobility
B. Video
C. Bandwidth optimization
D. Cloud
E. IT standardization

Answer: A,B,D

Question No : 12 - (Topic 1)

Which three of the following are major trends that fuel the demand for routing and