Cisco 650-292

TelePresence Video Sales Specialist for Express Exam
Version: 5.1

QUESTION NO: 1

What is a benefit of the Cisco TelePresence Interoperability Protocol?

Select exactly1.answer(s) from the following:

A. It allows SIP and H.323 to function interchangeably.
B. It allows direct interoperability between CTS and non-CTS devices.
C. It allows for secure traversal of the firewall.
D. It provides for high-definition video, unlike other protocols that only support standard definition.

Answer: C
Explanation:

QUESTION NO: 2

Which endpoint offers a camera that can also be used as a document camera?

A. Profile 42
B. EX90
C. E20
D. C20

Answer: B
Explanation:

QUESTION NO: 3

To provide fire wall traversal, which components are needed? Select exactly 1 answer(s) from the following:

A. 2 CiscoTelePresenceVideo Communication Server Expressways
B. 1 CiscoTelePresenceVideo Communication Server Control and 2 CiscoTelePresenceVideo Communication Server Expressways
C. 1 CiscoTelePresenceVideo Communication Server Control and 1 CiscoTelePresenceVideo Communication Server Expressway
D. 2 CiscoTelePresenceVideo Communication Server Controls

Answer: C
Explanation:

QUESTION NO: 4

When we talk about selling along the immersive curve, what do we mean?

Select exactly 1answer(s) from the following:

A. to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection
B. to talk about immersive applications but move the customer to cheaper solutions
C. to place point-to-point video conferencing at the center of collaborationarchitecture
D. to decide for the customer which product is best

Answer: A
Explanation:

QUESTION NO: 5

Which of these is a key feature of the Cisco MXE 5600 Series?

Select exactly 1 answer(s) from the following:

A. increased number of ports to connect to end points
B. secure fire wall traversal
C. support one button to push scheduled meetings
D. support for multi-screen experience

Answer: D
Explanation:

QUESTION NO: 6

On a bridged C3ll that is hosted by a Cisco TelePresence MCU, each participant can enable Far End Camera Control and change the screen view without affecting others. What is this feature called? Select exactly 1 answer(s) from the following:

A. ConferenceMe
B. MeetMe
C. Advanced Layouts
D. Individual Transcoding

Answer: C
Explanation: