Cisco 650-395

SBF for Engineers

Version: 4.1

QUESTION NO: 1

Which security product would a partner with specialized security staff select for the greatest level of control and advanced networking capabilities?

A. Cisco SA500
B. Cisco ASA 5520
C. Cisco RV220W
D. Cisco RV062

Answer: B
Explanation:

QUESTION NO: 2

Which two key purchase decision factors are most important to a target customer considering the Cisco Unified Communications 300 Series? (Choose two.)

A. Bandwidth
B. Cost
C. Customization
D. Scalability
E. Service

Answer: B,E
Explanation:

QUESTION NO: 3

Where is the Cisco OnPlus Network Agent appliance installed?

A. Cisco-hosted data center
B. customer premises
C. partner location
D. third-party data center

Answer: B
Explanation:

QUESTION NO: 4

Which video compression standard is the Cisco WebEx integrated high-quality video built upon?

A. H261
B. H.263
C. H.264
D. H320

Answer: C
Explanation:

QUESTION NO: 5

Which post-sales SMART Design documents are available to help you better serve your customers? (Choose three.)

A. Design Guide
B. Small Business Product Guide
C. Implementation Guide
D. Solution Profile
E. Cisco Configuration Assistant
F. Application Notes

Answer: A,C,F
Explanation:

QUESTION NO: 6

Which two options are competitive advantages of Cisco 200 and 300 Series Switches in the marketplace? (Choose two.)

A. CLI
B. energy-efficient design
C. form factor
D. Layer 2 switching
E. more ports per gigabit switch

Answer: B,E
Explanation: