Microsoft

Exam 70-121

Designing and Providing Microsoft Volume License Solutions to Small and Medium Organizations

Version: 5.0

[Total Questions: 139]

Topic 0, A

A

Question No : 1 - (Topic 0)

Which licenses or agreement types provide downgrade rights? (Choose all that apply.)

A. all Select License agreements
B. all OEM licenses
C. all Full Package Product
D. all Open License agreements
E. any agreement that includes Software Assurance

Answer: A,D,E

Question No : 2 - (Topic 0)

You are a licensing specialist.

Your customer has 500 desktops. The desktops need to be replaced. The customer wants to standardize the desktops to run Microsoft Windows XP Professional and Microsoft Office Professional 2003. The customer does not want to activate any of the 500 desktops.

You need to recommend the most appropriate licensing solution.

What should you recommend?

A. Acquire licenses and Software Assurance through a volume licensing agreement.
B. Acquire licenses through an Original Equipment Manufacturer (OEM). Add Software Assurance.
C. Acquire licenses and Software Assurance through a retail channel.

Answer: B

Question No : 3 - (Topic 0)

What are the characteristics of a qualified desktop?

A. Any personal computers and similar devices used to do work for the company and capable of running enterprise products. Included are home computers and mobile devices.

Not included are computers running as a server only, computers running line-of-business software only, and systems running an embedded operating system.

B. Any personal computers and similar devices used to do work for the company and capable of running enterprise products.Not included are computers running as a server only, computers running line-of-business software only, and systems running an embedded operating system.

C. Any personal computers and similar devices used to do work for the company and capable of running enterprise products. Included are computers running as a server only, computers running line-of-business software, and systems running an embedded operating system.The devices must be purchased by the company during the term of its licensing agreement.

D. Any personal computers and similar devices used to do work for the company and capable of running enterprise products.Included are computers running as a server only, computers running line-of-business software, and systems running an embedded operating system. The devices must have a Microsoft Windows operating system.

Answer: B

Question No : 4 - (Topic 0)

You are a licensing specialist.

Your customer has an Open Business agreement with Software Assurance. The agreement expires today. The chief information officer (CIO) has not yet decided if he wants to renew Software Assurance.

You need to identify how much time the CIO has to renew Software Assurance.

Which length of time should you identify?

A. 30 days
B. 60 days
C. 90 days
D. 120 days

Answer: C

Question No : 5 - (Topic 0)

You are a licensing specialist.

You have a new customer who purchased Microsoft Windows XP Professional through Original Equipment Manufacturer (OEM) channels.

The customer needs to create a standardized desktop image of Windows XP Professional for all company desktops. The customer needs to deploy the new image without activating the product.

What should the customer do?

A. Use volume license media and a volume license product key to create the standardized image.
B. Use retail media or OEM media and a volume license product key to create the standardized image.
C. Use volume license media and a retail product key or an OEM product key to create the standardized image.
D. Use retail media or OEM media and a retail product key or an OEM product key to create the standardized image.

Answer: A

Question No : 6 - (Topic 0)

You are a licensing specialist. You have a customer in England who is interested in Software Assurance.

You need to identify the cost per year of Software Assurance for Systems, Applications, and Servers licenses for your customer.

Which cost should you identify?

A. 29 percent of the Systems license price, 29 percent of the Applications license price, and 25 percent of the Servers license price
B. 25 percent of the Systems license price, 29 percent of the Applications license price, and 29 percent of the Servers license price
C. 29 percent of the Systems license price, 25 percent of the Applications license price, and 25 percent of the Servers license price
D. 25 percent of the Systems license price, 29 percent of the Applications license price, and 25 percent of the Servers license price

Answer: A

Question No : 7 - (Topic 0)

The following three questions all present the same scenario.

For your convenience, the scenario is repeated in each question. Each question presents a different goal, question sentence, and answer choices, but the text of the scenario is exactly the same in each question in this section.

Question No : 8 - (Topic 0)

You are a licensing specialist. Your customer is Margies Travel.

Company Background

Margies Travel first opened more than 30 years ago with two employees, two telephone lines, and two typewriters. In addition to the two full-time employees, the company currently has 12 part-time employees, who share desktops.

Recently Margies Travel began advertising its services on the Internet. The positive response to the companys seasonal travel specials caught the company by surprise.

Network Description

Margies Travel has one server and eight desktops. The server runs Microsoft Windows 2000 Server and Microsoft Access 97. The desktops run a third-party travel software program and Microsoft Office 97.

The anticipated software refresh cycle is 5 years.

Current Licensing Solution

The owner of the company did not budget for new hardware and software acquisitions, and he is having difficulty managing software acquisition.

Business Goals

In order to keep up with sales growth, the company will need to upgrade the existing server to Windows Server 2003 and Access 2003 and all desktops to Office 2003 Professional. The owner will also need to hire at least two additional full-time employees, who will require their own desktops.

End of repeated scenario

You need to advise Margies Travel to change its current licensing acquisition process.

Which two factors are causing the need for change? (Choose two.)

A. budget considerations
B. recent growth in sales
C. the need to hire two additional full-time employees
D. the need to offer seasonal travel specials
E. licensing management concerns

Answer: A,E

Question No : 9 - (Topic 0)

You are a licensing specialist. Your customer is Margies Travel.

Company Background

Margies Travel first opened more than 30 years ago with two employees, two telephone lines, and two typewriters. In addition to the two full-time employees, the company currently has 12 part-time employees, who share desktops.

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Network Description

Margies Travel has one server and eight desktops. The server runs Microsoft Windows 2000 Server and Microsoft Access 97. The desktops run a third-party travel software program and Microsoft Office 97.

The anticipated software refresh cycle is 5 years.

Current Licensing Solution

The owner of the company did not budget for new hardware and software acquisitions, and he is having difficulty managing software acquisition.

Business Goals

In order to keep up with sales growth, the company will need to upgrade the existing server to Windows Server 2003 and Access 2003 and all desktops to Office 2003 Professional. The owner will also need to hire at least two additional full-time employees, who will require their own desktops.

End of repeated scenario

You need to recommend the most appropriate licensing solution.

What should you recommend?

A. Open Business
B. Open Volume
C. Select License
D. Enterprise Subscription

Answer: A

Question No : 10 - (Topic 0)

You are a licensing specialist. Your customer is Margies Travel.

Company Background

Margies Travel first opened more than 30 years ago with two employees, two telephone lines, and two typewriters. In addition to the two full-time employees, the company currently has 12 part-time employees, who share desktops.

Recently Margies Travel began advertising its services on the Internet. The positive response to the companys seasonal travel specials caught the company by surprise.

Network Description

Margies Travel has one server and eight desktops. The server runs Microsoft Windows 2000 Server and Microsoft Access 97. The desktops run a third-party travel software program and Microsoft Office 97.

The anticipated software refresh cycle is 5 years.

Current Licensing Solution

The owner of the company did not budget for new hardware and software acquisitions, and he is having difficulty managing software acquisition.

Business Goals

In order to keep up with sales growth, the company will need to upgrade the existing server to Windows Server 2003 and Access 2003 and all desktops to Office 2003 Professional. The owner will also need to hire at least two additional full-time employees, who will require their own desktops.

End of repeated scenario

You need to recommend the most cost-effective licensing for Windows Server 2003.

Which two options are the most cost effective? (Choose two.)

A. Windows Server 2003 license with User client access licenses (CALs)
B. Windows Server 2003 license with Device client access licenses (CALs)
C. Windows Server 2003 license with External Connector
D. Windows Server 2003 licensed in Per Server mode

Answer: B,D

Question No : 11 - (Topic 0)

The following four questions all present the same scenario.

For your convenience, the scenario is repeated in each question. Each question presents a different goal, question sentence, and answer choices, but the text of the scenario is exactly the same in each question in this section.

Question No : 12 - (Topic 0)

You are a licensing specialist. Your customer is Graphic Design Institute, a company that provides graphic design services for small businesses.

Company Background

Graphic Design Institute has 60 employees. The company expects the number of employees to increase by 10 percent each year for the next five years.

The company has the following departments:

Sales

Design

Human resources (HR)

Accounting

Hardware and software have been added as needed by employees with no oversight or control. The company recently hired an IT manager and asked her to evaluate the current environment and to propose a plan to support the companys expected growth.

Network Description

The company has three servers. Each runs Microsoft Windows NT Server 4.0, and one also runs Microsoft Exchange Server.

The company has 60 desktops, of which the following groups have software configurations as described in the following table.

Current Licensing Solution

The purchase records for the current software are incomplete. The IT manager has no way to prove ownership of the Office software that is currently being used.

Business Goals

The president of the company wants to control IT costs. However, he also wants to stay current with the latest software versions.

The IT manager does not have staff, so she needs to leverage all the resources she can.

The IT manager has the following goals:

Replace the three existing servers with a single server running Microsoft Small Business Server 2003.

Replace the 21 desktops in group Y.

Standardize the remaining desktops, except those in group Z, to Windows XP Professional and Office 2003 Professional.

End of repeated scenario

You need to recommend a change in the companys software acquisition model.

Which three factors have the greatest influence on the need for change? (Choose three.)

Group	Number of desktops	Description
W	20	• Purchased one year ago • Run Windows XP Professional and Microsoft Office XP Professional
X	15	Run older versions of Windows and Office
Y	21	Will not support Windows XP Professional or Office 2003 Professional
Z	4	Run specialized HR software and cannot be upgraded

A. hiring an IT manager
B. ease of network administration
C. cost effectiveness
D. improving network security
E. license compliance risk
F. desktop standardization

Answer: C,E,F

Question No : 13 - (Topic 0)

You are a licensing specialist. Your customer is Graphic Design Institute, a company that provides graphic design services for small businesses.

Company Background

Graphic Design Institute has 60 employees. The company expects the number of