

Cisco

Exam 700-201

Selling Cisco SP Optical

Version: 6.0

[Total Questions: 30]

Question No:1

What is the maximum throughput per slot for the Cisco NCS 2000?

- A. 200 Gb
- **B.** 50 Gb
- **C.** 100 Gb
- **D.** 150 Gb
- **E.** 500 Gb

Answer: A

Question No: 2

Which option should be the focus during the sales cycle forconverged transport core applications'?

- A. Operational simplicity
- B. Space and power
- C. Operational efficiency
- D. Converged agile services

Answer: C

Question No: 3

Which three options are three reasons to use DWDM? (Choose three.)

- A. service protection
- **B.** bandwidth
- C. topology flexibility
- D. low CAPEX costs
- E. easy IP convergence
- **F.** operational efficiency

Answer: A,B,C

Question No: 4