



# **IBM PureFlex Systems Sales V2**

Version: 6.0

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# Question No : 1

A customer wants to purchase a PureFlex Power solution and has the need to load software onto the nodes via a DVD. What option does the customer have to satisfy this need?

- A. USB DVD device
- **B.** DVD-ROM SAS/SATA device
- C. Each node has an integrated DVD
- D. Chassis comes with an integrated DVD

**Answer: A** 

# **Question No : 2**

Which of the following best describes PureFlex?

- A. An integrated infrastructure with automation and optimization expertise.
- B. An integrated non-virtualized solution of server, storage and networking.

C. An integrated solution of any current IBM servers, storage and networking components.

**D.** A set of independently sold components comprising server, storage and networking, integrated on site.

## **Answer: A**

# **Question No:3**

A current HP customer is running Oracle and WebLogic solution which requires eleven four-socket x86 servers. This will be replicated in over one hundred remote geographic locations. Major concerns are growth, TCO, and the ease and speed of deployment. The customer will have to take any final solution to the CEO and the Board of Directors. Which of the following approaches will best positiona PureSystem solution?

- A. PureApplication speed of deployment
- B. FSM with an x86 optimized rack solution
- C. PureFlex management and speed of deployment
- D. PureData as a centralized database supporting all remote locations

## Answer: C



# **Question No:4**

A banking customer is considering implementing PureFlex as part of their long term data center initiative. Which of the following is a benefit of PureFlex?

- A. Provides integrated security by default
- B. Provides rapid deployment of virtual machines
- C. Meets examiner or auditor regulatory requirements
- D. Provides complete data center management for PureFlex and non-PureFlex devices

#### Answer: B

## **Question No:5**

A PureFlex customer has multiple types of spinning drives and solid state drives (SSD). Which of the following PureFlex features enables efficient utilization and optimized performance?

- A. Easy Tier
- B. FlashCopy
- C. Global Mirror
- D. Storage Virtualization

#### **Answer: A**

## **Question No:6**

A customer technical group is discussing PureFlex with the business partnerspecialist. The technical group has done some reading about PureFlex and believes many hypervisors are supported. Which of the following hypervisors are supported on PureFlex?

- A. PowerVM, OVM, VMware, and XEN
- B. VMware, KVM, OVM, and PowerVM
- C. XEN, VMware, PowerVM, and Hyper-V
- D. KVM, Hyper-V, VMware, and PowerVM