

SAP

Exam C_TSCM62_66

**SAP Certified Application Associate - Sales and Distribution, ERP
6.0 EhP6**

Version: 6.0

[Total Questions: 80]

Question No : 1

Which statement regarding copying control is correct?

- A. The copying requirements for sales documents can be specified at header and item level only.
- B. Copying control allows you to create sales documents with reference to other sales documents, delivery documents, and billing documents.
- C. The item category of the target document must always be specified in copying control.
- D. Copying control for sales documents controls the transfer of data at header, item, and schedule-line level.

Answer: D

Question No : 2

You are using rental contracts.

Which setting is mandatory for working with periodic billing?

- A. Assignment of the service billing document type FS (Invoice Service/Rent) to the item category of the rental contract item.
- B. Maintenance of a separate billing type that is assigned to the sales document type of the rental contract
- C. Maintenance of a factory calendar that is assigned to the customer master
- D. Assignment of an appropriate billing plan type to the item category of the rental contract item

Answer: D

Explanation:

Topic6,Cross-functional (customizing)

Question No : 3

How does SAP make new functions of the SAP ERP system available to the customer?

- A. Via enhancement packages

- B. Via Support Packages
- C. Via best practices
- D. Via add-ons

Answer: A

Explanation:

Topic4,Billing (basics)

Question No : 4

In which of the following master records can partial delivery agreements be stored?(Choose two)

- A. In the material master record
- B. In the customer master record
- C. In the customer material info record
- D. In the condition master record

Answer: B,C

Question No : 5

You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

- A. Set the quotation messages function in the quotation sales document type.
- B. Set the completion rule in the item category for the quotation.
- C. Set the quotation messages function in the sales order document type.
- D. List the reference document number field in the incompleteness procedure for the sales order item category.

Answer: C

Question No : 6

What do you have to consider when you change customer master data?(Choose two)

- A. Customer master data is transferred to the sales order and cannot be changed there.
- B. Several different partner functions can be assigned in the sales area data of the customer master.
- C. Address changes in the customer master affect existing documents in the system.
- D. A customer can have only one unloading point.

Answer: B,C

Question No : 7

Which of the following do you have to consider when you configure the "quotation ? sales order" sales process?(Choose two)

- A. Specify how pricing data should be handled when copying items.
- B. Set up the item category of the quotation so that it has an incompleteness procedure for a value item.
- C. Define the completion rule in the item category of the quotation as not relevant for completion.
- D. Define the Target Item Category in copying control for all manually maintained item categories in the quotation.

Answer: A,D

Question No : 8

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required?(Choose three)

- A. Maintain the requested sales revenue account directly in the payer's customer master record.
- B. Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
- C. Create and assign the account key of affiliated companies directly in the payer's customer master record.
- D. Assign the affected sales revenue account to the key combination in Customizing that

includes the account assignment group field.

E. Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

Answer: B,D,E

Question No : 9

You issue goods from a warehouse to a customer.

What system responses accompany this process?(Choose three)

- A.** The post goods issue process reduces the corresponding requirements in materials planning.
- B.** The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
- C.** The post goods issue process is executed with reference to the respective sales order.
- D.** The post goods issue process reduces the stock level.
- E.** After the post goods issue process is initiated, the system can begin to pack the materials.

Answer: A,B,D

Question No : 10

For output processing, to which of the following combinations are a program and a layout set assigned?

- A.** A partner function and a document type
- B.** An output type and a transmission medium
- C.** An output type and a communication strategy
- D.** A partner function and an output type

Answer: B

Explanation:

Topic7,Master data

Question No : 11

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?

- A. Sales document type WK1 and material group VC (Value contract)
- B. Sales document type WK1 and value contract material WKM1
- C. Sales document type WK1 and item usage VCTR (Value contract)
- D. Sales document type WK1 and item category group NORM

Answer: C

Question No : 12

Which of the following enable the processing of a delivery?(Choose two)

- A. The items in a delivery are processed using various shipping points.
- B. Each delivery has a unique ship-to party.
- C. The shipping point is determined for each sales order item.
- D. The valid route is determined in the order header.

Answer: B,C

Question No : 13

Which complaint request document is created with a mandatory reference to a billing document?

- A. Returns
- B. Advanced returns request
- C. Credit memo request
- D. Invoice correction request

Answer: D

Question No : 14