

IBM

Exam M2010-616

TSM Butterfly Analysis Engine Report Sales Mastery V1

Version: 7.0

[Total Questions: 28]

IBM M2010-616: Practice Test

Question No: 1

What does the Total Costs Forecast graph show?

- **A.** The cost of migration services over the next 36 months.
- **B.** The point that replacing the existing solution with the proposed one pays for itself.
- **C.** The cost of buying and growing the existing environment versus buying and growing the target.
- **D.** The cost of running the existing solution alongside the proposed target solution for the next 36 months

Answer: D

Question No: 2

Capacity is related to occupancy how?

- A. Occupancy is not related to capacity
- **B.** Capacity is the amount of occupancy that is actively in use by clients
- C. Capacity is the amount of physical storage required to store occupancy
- **D.** Capacity and occupancy are interchangeable terms for the amount of client data being protected

Answer: B

Question No:3

What happens when a Target Design Guidance document is uploaded?

- A. The design cannot be changed.
- **B.** The collectors will become available for download.
- C. Butterfly will start producing the Analysis Engine Report.
- **D.** Only the design from the finalized Target Design Guidance will be used.

Answer: B

Question No: 4