

IBM

Exam M2020-623

IBM Risk Analytics for Asset Management Sales Mastery Test v1

Version: 6.0

[Total Questions: 24]

Question No: 1

Which of the following would assist in qualifying a prospect for the Portfolio Construction and Risk Management Managed edition?

- A. Are you interested in an in-house installed risk system?
- **B.** Do you want to reduce your investment in risk management infrastructure?
- **C.** Do you want to manage data and model configuration in-house?
- **D.** Do you need to keep your data in-house?

Answer: B

Question No: 2

Which of the following is a common element of all three (3) editions of the IBM AlgorithmicsPortfolio Construction & Risk Management Solution for Asset Managers solution?

- A. Sets of preconfigured risk reports
- B. A web-based interface
- C. Advancedrisk analytics
- D. Interactive ad hoc risk analysis

Answer: C

Reference:http://public.dhe.ibm.com/common/ssi/ecm/en/yts03066usen/YTS03066USEN.P DF(page 2, second para)

Question No: 3

Regulators are focusing on which of the following for compliance requirements?

- A. Target client base
- B. Headquarters geographic location
- C. Know your client criteria
- D. Risk Exposure and Analytics

Answer: D