

IBM

Exam M2035-723

IBM Kenexa Talent Optimization Sales Mastery Test v1

Version: 6.0

[Total Questions: 32]

Question No : 1

Choose the answer that best describes the key benefit of an LCMS.

- A. Enables the development of content for access in a social learning solution
- B. Provides easy access to an organization's content for a classroom environment
- C. Helps connect multiple learning content repositories together
- D. Enables the development, management, maintenance, & delivery of modular & personalized training for all types of content to multiple Learning Management System front ends.

Answer: D

Question No : 2

What are organizations typically lacking in their Performance Management system?

- A. A comprehensive compensation management module
- B. An appraisal process
- C. A goal setting process
- D. Succession planning process

Answer: B

Question No : 3

What percent of employees think their pay is tied to performance?

- A. 10%
- B. 25%
- C. 50%
- D. 80%

Answer: D

Reference: http://www.kenexa.com/Portals/0/Downloads/KHPI%20Papers/Perception-Is-Reality_WorkTrendsReport.pdf