

IBM

Exam M2040-669

**IBM SmartCloud for Social Business for SaaS Solution Provider
Sales Mastery v1**

Version: 6.0

[Total Questions: 30]

Question No : 1

Which of the following are the key benefits of Communities?

- A. Enables people to work together more effectively
- B. Brings people together to a central place to collaborate on projects or topics
- C. Facilitates cross-company collaboration since participants can join without paying for a subscription
- D. All of the above

Answer: B

Question No : 2

What is the purpose of a part number for an average fee?

- A. To bill customers when their stock price exceeds their market value
- B. To bill customers whose inbound email exceeds their SPAM threshold
- C. To bill customers when they exceed their purchased authorized user entitlement
- D. None of the above

Answer: C

Question No : 3

What is the purpose of a part number for a daily fee?

- A. To bill for Meetings by the minute
- B. To bill for a partial month when an order is provisioned before the end of the first month.
- C. To credit for days when nobody logs into SmartCloud for Social Business
- D. To adjust pricing according to daily exchange rate fluctuations

Answer: B

Question No : 4

When do guest accounts expire?