

# IBM

## Exam M2060-729

### IBM Managed File Transfer Sales Mastery Test v2

Version: 7.0

[ Total Questions: 45 ]

**Question No : 1**

IBM Sterling ConnectDirect Advanced is used for which MFT use case?

- A. System-centric
- B. Community-centric
- C. Person-centric use
- D. Extreme

**Answer: A**

Reference:[http://www-](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en)

[01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep\\_ca/9/897/ENUS214-159/index.html&lang=en&request\\_locale=en](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en)(overview, 4thpara)

**Question No : 2**

Which of the following is NOT a business benefit that has been achieved by Aspera customers?

- A. Speed the process synchronization for digital supply chains
- B. Transform data to provide a unified interchange standard for business partners
- C. Provide high performance distribution and synchronization of Big Data sets
- D. Enable organizations to reliably, quickly and securely move new workloads to/from the cloud

**Answer: B**

Reference:[http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera\(XFT\)](http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera(XFT))

**Question No : 3**

Key competitors to Aspera XFT include:

- A. Signiant
- B. Axway

- C. Filecatalyst
- D. A and C

**Answer: A**

Reference:[http://www.videonuze.com/article/aspera-today-super-fast-video-file-transfers-for-the-media-industry-tomorrow-super-fast-video-downloads-for-consumers-\(5th-paragraph\)](http://www.videonuze.com/article/aspera-today-super-fast-video-file-transfers-for-the-media-industry-tomorrow-super-fast-video-downloads-for-consumers-(5th-paragraph))

**Question No : 4**

Which of the following is NOT a potential discovery opportunity for MFT in general?

- A. How does the company monitor whether the business application has successfully processed the files that were sent to it?
- B. Does the company have failed security audits and struggle to comply with company, industry or government mandates?
- C. Do they still have a "siloed" approach to exchanging files internally and externally using multiple servers and platforms?
- D. Where in the organization do they still use FTP to move files either internally or externally?

**Answer: C**

**Question No : 5**

Which of the following is NOT a "Key" area that MFT supports?

- A. Processes
- B. Projects
- C. Personal Privacy
- D. Policies

**Answer: C**

**Question No : 6**