

# IBM

## Exam M2170-659

### IBM Smarter Cities Sales Mastery Test v1

Version: 7.0

[ Total Questions: 42 ]

**Question No : 1**

What is IBM's vision for Smarter buildings?

- A. Smarter buildings are possible only with new buildings that can be fitted with sensors to send and collect digital information
- B. Smarter buildings are well managed, integrated physical and digital infrastructures that provide optimal occupancy services in a reliable, cost effective, and sustainable manner
- C. Smarter buildings only apply to commercial office towers and does not encompass university campuses, hospitals, or government buildings
- D. Smarter buildings is a North American centric opportunity due to climate conditions

**Answer: B**

**Explanation:** Employing a smarter buildings strategy can help your organization reduce energy use by up to 50%, and increase facilities utilization by up to 85%.

**Question No : 2**

Municipalities can lose as much as what % of their water supply through leaky infrastructure?

- A. 5%
- B. 1%
- C. 50%
- D. 75%

**Answer: C**

**Explanation:** \*Water utilities lose 10 – 60 percent of the water they pump to consumers.

\* In South African municipalities, an average of 37% of the water pushed through public water systems is lost via leaks or pilferage.

The average leakage rate in Latin American cities is 35 percent.

**Question No : 3**

What does "anomalous event notification, alerts and workflow" represent?

- A. An Intelligent Water Use cases that can be sold today
- B. Specialized sensors for use by water departments
- C. Emergency procedures to be taken by municipal workers at time of water ration
- D. None of the above

**Answer: C**

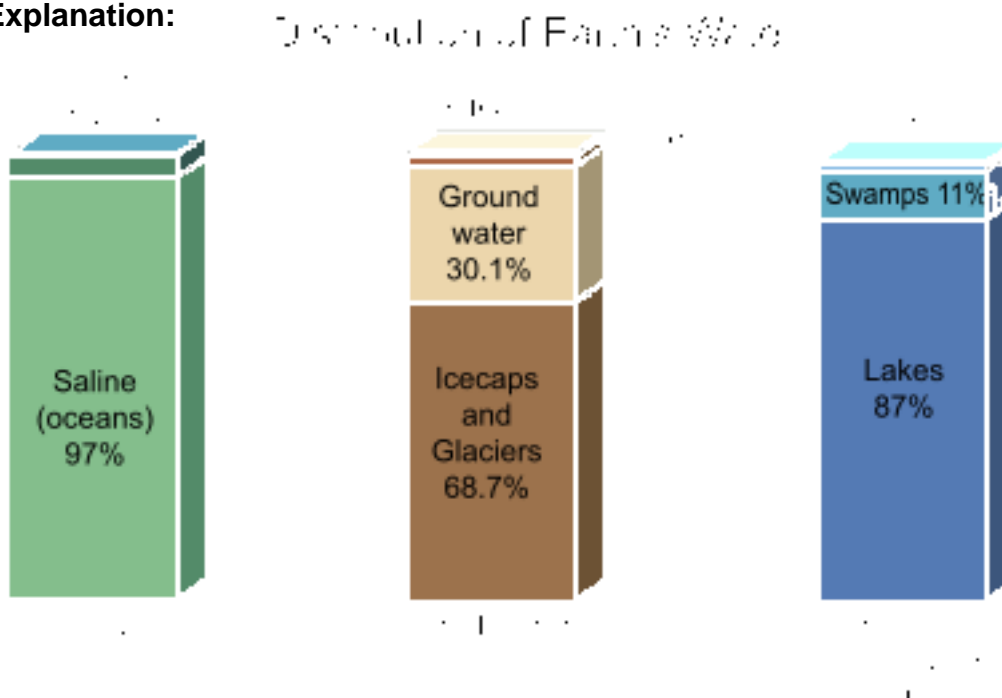
**Question No : 4**

Why is smarter water management an urgent global issue when so much of the earth is covered in water?

- A. This is not an urgent global issue, we have sufficient water to meet the needs of the world's growing population
- B. With Global Warming, more water is evaporating so it is urgent that we find a way to capture that evaporation
- C. In reality 97% of all the earth's water is saltwater, 2% is held in snow and icebergs leaving only 1 % available for human consumption
- D. Drinking water will soon be controlled by the water bottling companies as a way to inflate demand and increase prices

**Answer: C**

**Explanation:**



[http://upload.wikimedia.org/wikipedia/commons/thumb/5/58/Earth%27s\\_water\\_distribution.svg/400px-Earth%27s\\_water\\_distribution.svg.png](http://upload.wikimedia.org/wikipedia/commons/thumb/5/58/Earth%27s_water_distribution.svg/400px-Earth%27s_water_distribution.svg.png)

**Question No : 5**

"Pressure to better inform public transit commuters and improve commuter experience" is a typical pain point of which of the 3 Intelligent Transportation target segments:

- A. Citizen Traffic Agency
- B. State or Province Department of Transportation
- C. City Public Transit Agency
- D. National Transportation Strategy Council

**Answer: A**

**Question No : 6**

Which of the following is a key value proposition of Curam Social Program Management?

- A. Curam enables a rapid, lower-risk implementation by leveraging pre-built and configurable social services elements and business processes
- B. Curam focuses on individuals and outcomes
- C. Curam provides services for families in need by working with individual agencies
- D. Curam can meet the needs of all agencies through intense customization

**Answer: B**

**Question No : 7**

How is CAP (Common Alerting Protocol) used by IBM's Intelligent Operations Center?

- A. As a device that can be used by home owners to monitor their homes for safety
- B. As a simple and general format for exchanging all hazard emergency alerts and public warnings over all kinds of networks
- C. As an audible siren that can be heard from 100 miles away
- D. None of the above

**Answer: B**