

# IBM

## Exam M9060-616

### TSM Butterfly Analysis Engine Report Sales Mastery V1

Version: 7.0

[ Total Questions: 28 ]

**Question No : 1**

What is the estimated time to run the collector on a mid-sized backup server?

- A. 20 Days
- B. 20 Hours
- C. 20 Minutes
- D. 20 Seconds

**Answer: C**

**Question No : 2**

Who leads the customer presentation of the completed Analysis Engine Report?

- A. IBM Sales Team
- B. Butterfly Sales Team
- C. Customer Sales Team
- D. Butterfly Technical Team

**Answer: A**

**Question No : 3**

Which statement is true about the basic pre-upload validation of a collection?

- A. It is not possible as the output is encrypted.
- B. It is not required if an output file is produced.
- C. It can be done by unpacking the collection and viewing the files for errors.
- D. It can be determined by the amount of time the collection took to produce.

**Answer: C**

**Question No : 4**

What does the Total Costs Forecast graph show?