

IBM

Exam P8060-028

IBM Emptoris Strategic Supply Management Technical Mastery Test

v1

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[Total Questions: 43]

Question No : 1

"Optimization" or "Decision Support" assists buyers in making an award decision consistent with the business requirements and objectives. Which of the following scenarios would suggest an increased savings potential for the buyer?

- A. Award based on traditional Excel-based analysis
- B. Award taking into account supplier risk, bundling and business volume discounts.
- C. Award based on lowest cost
- D. Award based on telephone negotiations

Answer: D

Question No : 2

User security is managed via:

- A. Virus Scans
- B. Role based access
- C. Third party security software
- D. Excel spreadsheets

Answer: B

Question No : 3

How are administrative changes made to the Contract Management solution (changes to workflow, contract templates, etc)

- A. C++
- B. COBOL
- C. Fortran
- D. No programming is needed. Configuration changes are made through the user interface.

Answer: D

Question No : 4

Contract Management reduces contract review times by:

- A. Providing a scalable solution
- B. Utilizing the interview wizard
- C. Reducing staff
- D. Online approval management

Answer: D

Question No : 5

The Spend Analyzer view is divided into three areas. Which is not one of them?

- A. Header
- B. Menu Bar
- C. Scorecard
- D. Operational area where user works with dimensions, tabulations, dashboards, analytics.

Answer: C

Question No : 6

Based on contracts, alerts can be driven off of which attribute?

- A. Number
- B. Date
- C. Name
- D. Type

Answer: B

Question No : 7

Category managers often lack visibility into sourcing event savings across business units. As a result, they often have difficulty in reporting savings achievements and failure to meet savings targets. Which type of report, available in Sourcing, would help a category manager successfully obtain this information?